



**RICHMOND METROPOLITAN
CONVENTION & VISITORS BUREAU**

HOTEL ROOM INVENTORY

1997	10,092
1998	11,041
1999	12,638
2000	13,410
2001	14,357
2003	14,917
2004	15,284



Hotel/Motel Sales for Richmond Area

- FY 97 \$143 million
- FY 98 \$151 million
- FY 99 \$174 million
- FY 00 \$178 million
- FY 01 \$184 million
- FY 02 \$181 million
- FY 03 \$187 million
- FY 04 \$207 million

Meeting Planners Look for Three Things

- First Class Hotels
- Quality and Quantity of Meeting Space
- Accessibility

Largest Partnership to Date:



Greater Richmond
Convention Center
Authority

Greater Richmond Convention Center

- Richmond 50%
- Henrico 35%
- Chesterfield 13%
- Hanover 2%



April 12, 2000



April 30, 2001



April 2002



Greater Richmond Convention Center

February 2003









Presbyterian Church USA June
2004

Embroiders' Guild of America
October 2006

National Association of Counties
July 2007

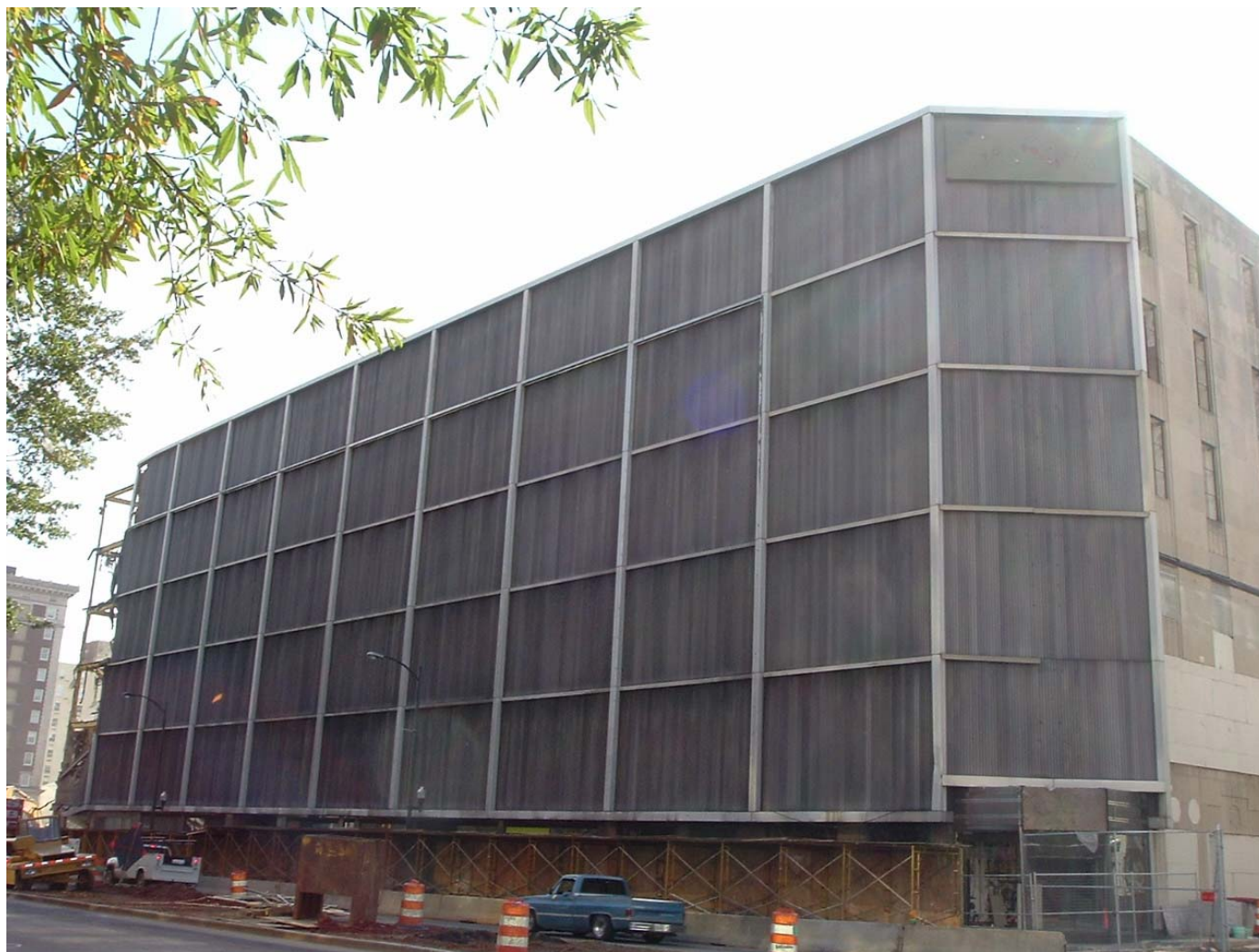
International City/County
Managers Association
September 2008

















DONGIK LEE / 2004









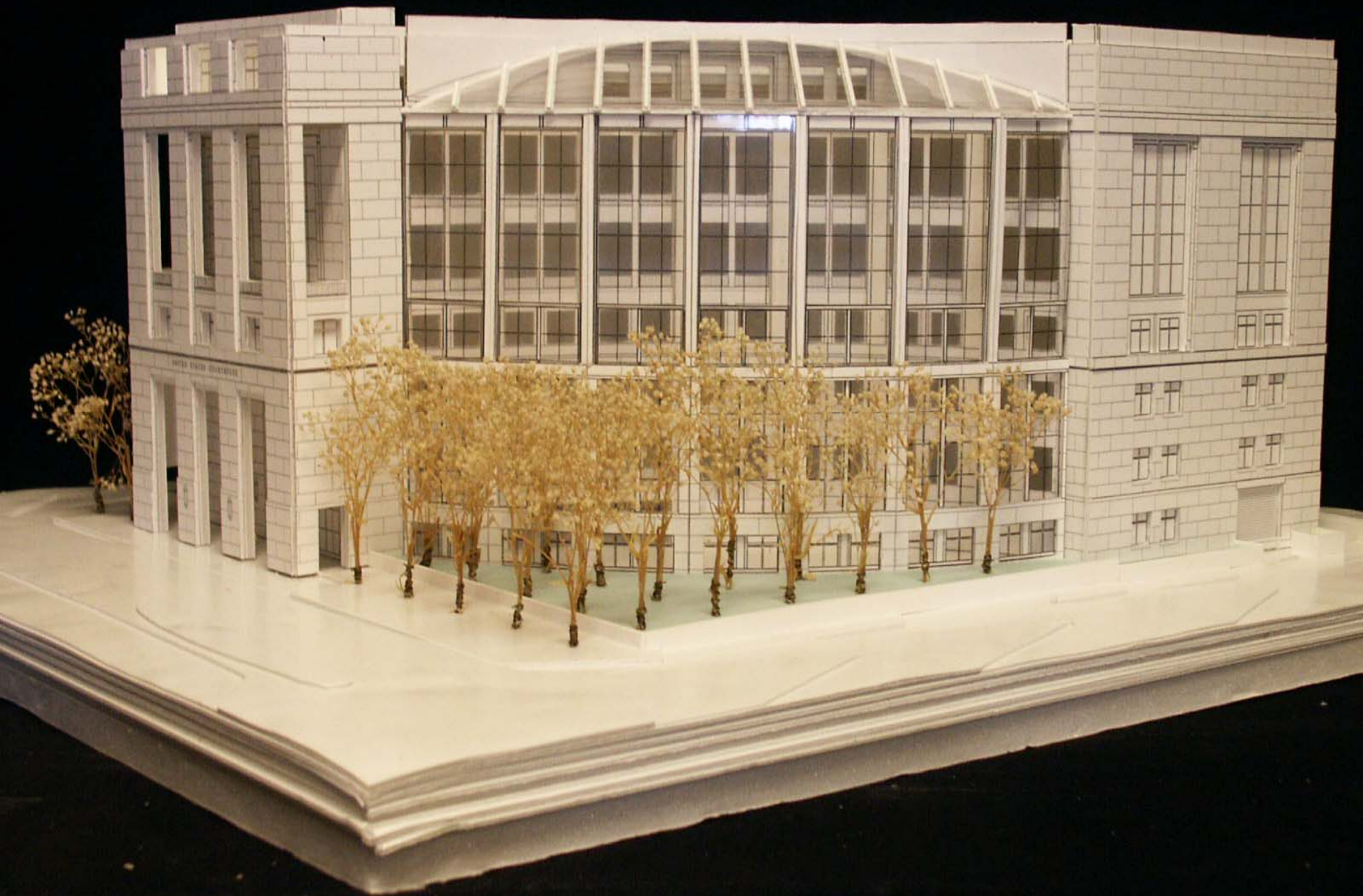


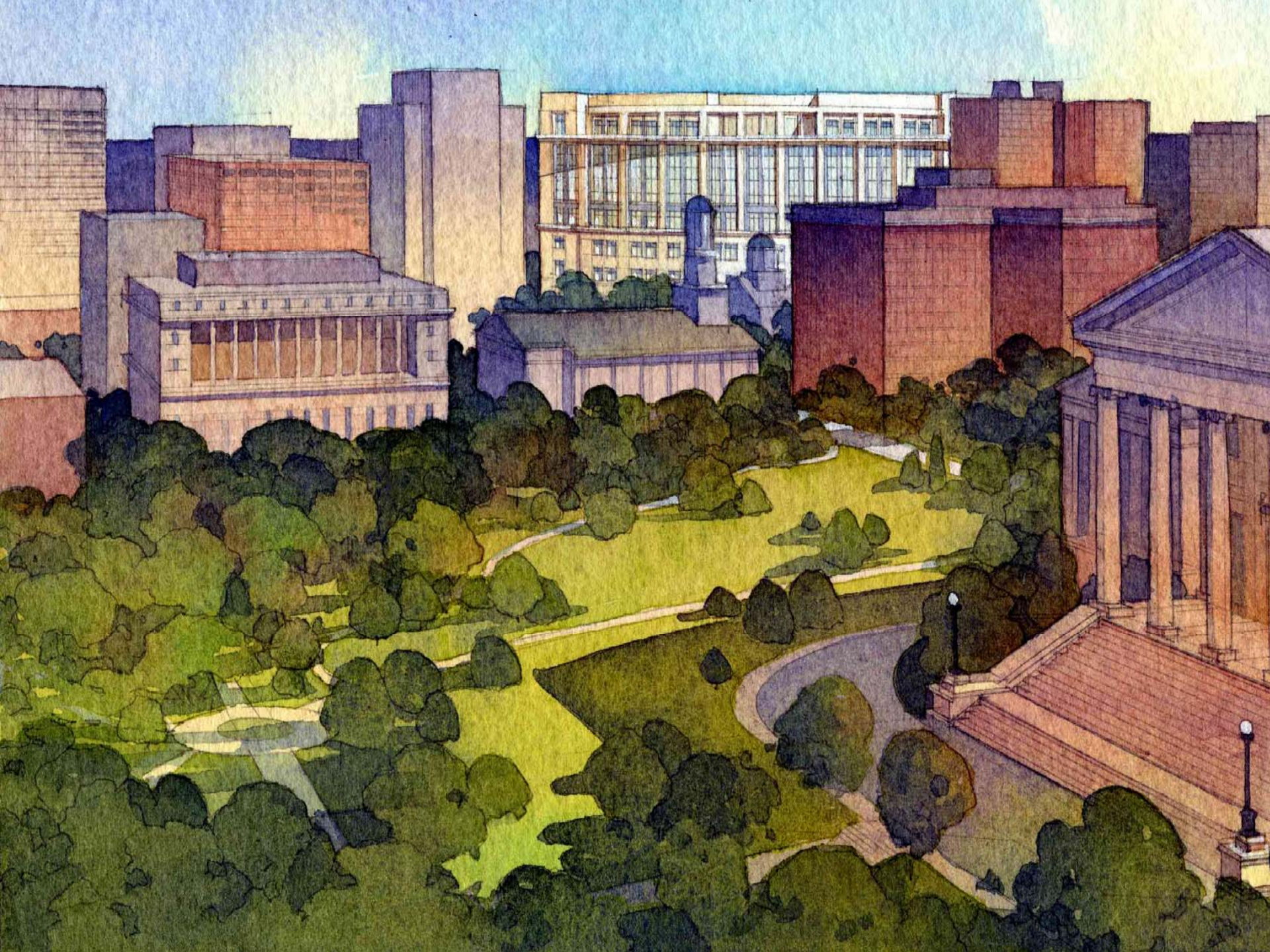
Demolition April 15, 2004











A low-angle photograph of a tall, modern building with a grid-like facade of square windows. The building is under renovation, with extensive scaffolding and wooden formwork on the left side. A red crane is visible on the right side. The sky is clear blue. At the bottom, there are some trees and a street lamp. A banner for the DNC is partially visible at the bottom center.

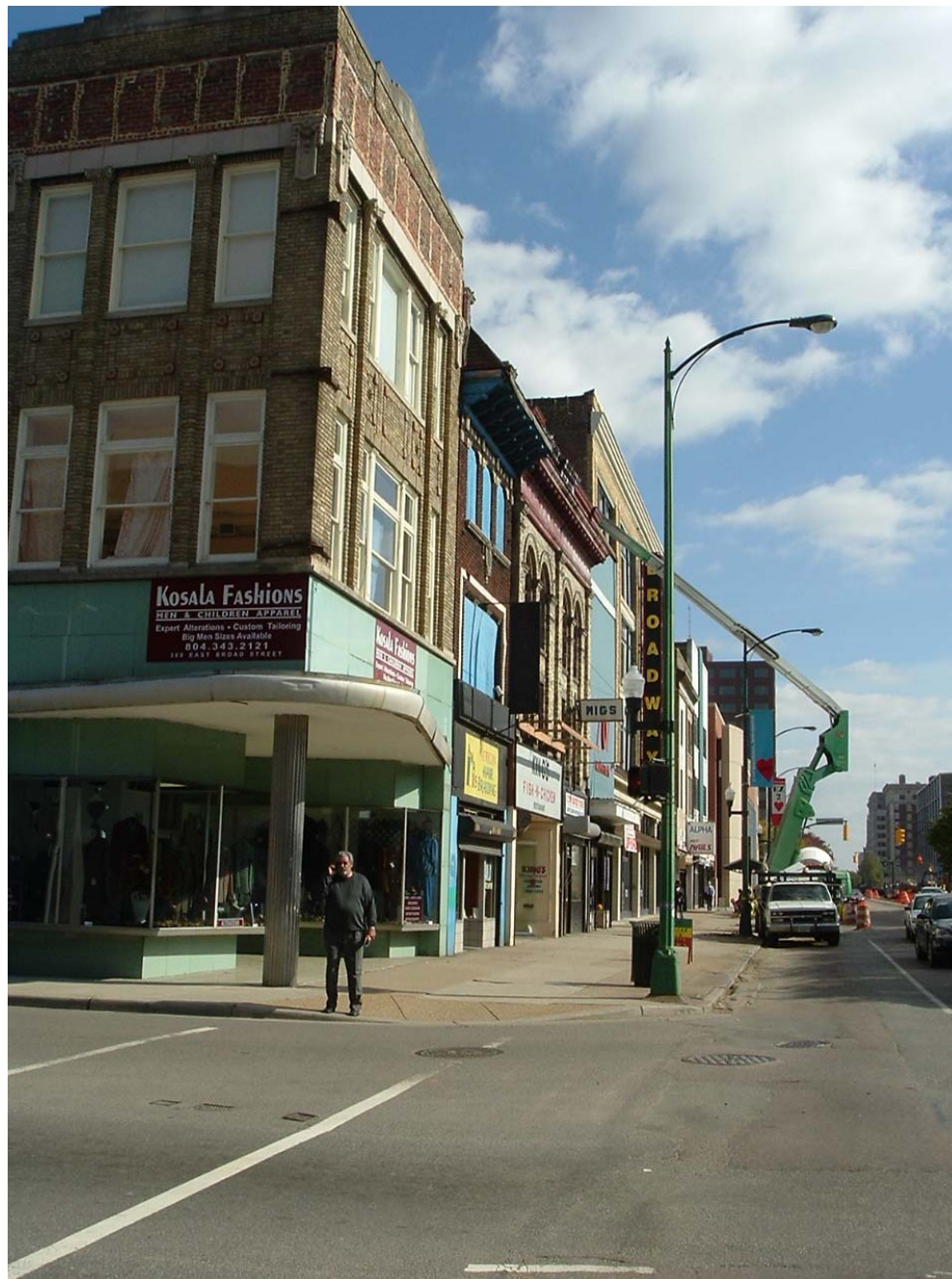
\$25 million make-over

















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