

GOVERNOR'S OPPORTUNITY FUND APPROVALS

Fiscal Year	Company	Locality	Amount Approved	Investment	Jobs Created	Purpose	Local Match	Salary/Wage
FY 93-94	Green Bay Packaging	Frederick County	\$51,670	\$30,000,000	200	Sewer and stream relocation work	\$100,000	
FY 93-94	DuPont	Waynesboro	358,310	100,000,000	100	Truck access and water/sewer improvements	391,000	
FY 93-94	Bristol Compressor	Washington County	350,000	10,000,000	440	Support construction of a new sewer line	600,000	
FY 93-94	Ross Laboratories	Altavista	250,000	20,000,000	60	Expansion of sewage pump station	250,000	
FY 93-94	Vitramon	Roanoke	350,000	21,000,000	265	Reduce cost of building construction	350,000	
FY 93-94	ASAA Technologies	Russell County	350,000	7,900,000	225	Loan converted to grant	500,000	
FY 93-94	Overnite Transportation	Richmond	200,000	11,500,000	290	Public infrastructure improvements	435,000	
FY 93-94	Connex Pipe Systems	Botetourt County	53,932	7,000,000	200	Extension of sewer service	75,000	
FY 93-94	R. R. Donnelley	Rockingham County	170,000	40,000,000	250	Employee training facilities, automobile parking & trailer parking	257,000	
FY 93-94	Aurora Flight Services	Manassas	150,000	5,500,000	50	Site development, grading, water & sewer connection	470,000	
FY 93-94	Yokohama Rubber	Salem	135,000	20,000,000	45	Site preparation (grading and utility extension)	161,667	
FY 93-94	Lea Industries	Smyth County	108,329	8,000,000	150	Grant to Smyth Co. IDA to assist w/ offset of relocation expenses	150,000	
FY 93-94	Hirshfeld Steel	Campbell County	50,000	4,000,000	60	Partially offset cost of new equip. and facility upgrade	50,000	
FY 93-94	Dan River	Danville	850,000	26,100,000	760	Assistance with grading costs	650,000	
FY 93-94	Ross Laboratories	Altavista	800,000	88,000,000	200	Site preparation, access road upgrade, right of way purchase	2,718,000	
FY 93-94	Hanover Direct ^f	Roanoke County	350,000	18,100,000	1,361	Site development	607,785	
FY 93-94	Brunswick Container ^P	South Hill	245,000	7,900,000	50	Loading dock; parking; sprinkler system; waterline upgrade	193,000	
FY 93-94	Virginia Motorsports Park	Dinwiddie County	200,000	7,000,000	77	Water & sewer utility improvements & connect. & site develop.	410,000	
FY 93-94	Dettra Flag	Halifax County	150,000	5,500,000	45	Construction/buildout of publicly-owned building	305,490	
FY 93-94	Automotive Industries	Covington	100,000	3,200,000	28	Assist City of Covington in acquiring facility for plant expansion	100,000	
FY 95	Volvo-GM ^l	Pulaski County	5,000,000	208,100,000	200	Site improvements	3,000,000	
FY 93-94	Facelifters Home Systems	Charles City County	50,000	2,535,000	100	Asphalt paving and concrete pads	50,000	
FY 93-94	CFW Communications	Clifton Forge/Waynesboro	200,000	2,770,000	220	Site preparation and finishing of shell building	368,800	
FY 93-94	B. A. Mullican Lumber	Wise County	200,000	17,200,000	275	Site development	1,150,000	
FY 93-94	Hill Phoenix	Chesterfield County	350,000	10,000,000	200	Assist with site acquisition and development	425,000	
FY 93-94	American Buildings	Mecklenburg County	224,000	11,131,000	200	Site development, paving, improvements to shipping dock area	224,000	
FY 93-94	Georgia-Pacific	Campbell County	400,000	60,000,000	125	Site development	400,000	
FY 93-94	Belding-Hausman/Atlantic Dehydration	Emporia	400,000	3,000,000	75	Electrical upgrade/assist with land acquisition or buildout	450,000	
FY 95	Westvaco	Chesterfield County	125,000	10,000,000	110	Providing fiber-optic cable service	125,000	
FY 95	Electro-Mechanical	Bristol	250,000	12,100,000	276	Site acquisition	633,510	
FY 93-94	Diversity Food Processing ^g	Petersburg	435,000	16,000,000	30	Site acquisition and preparation, transportation improvements	592,000	
FY 93-94	Macro Plastics	Warren County	225,000	20,000,000	50	Rail extension	325,000	
FY 95	Kraft General Foods/Lender's Bagels	Frederick County	100,000	25,000,000	140	Site preparation and development	100,000	
FY 95	Rex-Rosenlew	Staunton	150,000	4,390,195	50	Building modifications	150,000	
FY 96	Kentucky Derby Hosiery	Carroll County	300,000	7,125,000	200	Complete build-out of the Carroll County shell building	464,500	
FY 95	Parkdale Mills ²	Carroll County	3,000,000	170,000,000	350	Purchase of site, site development and water storage tank	3,950,000	

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FY 95	Boar's Head Provisions	Greenville County	\$135,000	\$4,000,000	50	On-site transportation needs	\$200,000	
FY 95	Sartomer Company	Pittsylvania County	250,000	39,000,000	50	Site clearing, grading and preparation	340,000	
FY 95	Fleetwood Homes	Henry County	250,000	6,300,000	250	Site preparation	667,240	
FY 95	Abell Industries	Petersburg	167,000	2,500,000	105	Grant to Petersburg IDA to assist with building improvements	588,000	
FY 95	Wolverine Gasket and Manufacturing Comp	Montgomery County	81,250	12,000,000	55	Land acquisition	97,250	
FY 95	ITT Teves	Culpeper County	75,000	15,000,000	60	Site preparation and construction of facility	140,000	
FY 95	Georgia-Pacific/Corrugated Division	Bedford County	200,000	119,528,000	35	Bridge construction and road improvements	400,000	
FY 95	Summit Dimension Products ^d	Smyth County	225,000	6,500,000	150	Site improvements/ defray land costs incurred by Smyth Cnty IDA	420,000	
FY 95	Oji-Yuka Synthetic Paper (Yupo)	Chesapeake	200,000	90,000,000	100	Site development; transportation improvements; drainage	650,000	
FY 95	T.D. Wheel of Virginia	Saltville	60,000	2,820,000	100	Site preparation	137,700	
FY 95	Arkay Packaging	Botetourt County	122,200	7,000,000	140	Site preparation	272,000	
FY 95	Bacova Guild	Alleghany County	350,000	5,000,000	120	Site work/ building construction/ relocation expenses	810,000	
FY 95	Drake Extrusion (Readicut Holdings USA)	Henry County	200,000	12,000,000	120	Site improvements and grading	200,000	
FY 95	GE Fanuc	Albemarle County	150,000	33,000,000	150	Training facilities	150,000	
FY 95	TWA	Norfolk	450,000	14,800,000	500	Used by City for equipment and facility upfit for reservation center	1,000,000	
FY 95	Lillian Vernon Corporation	Virginia Beach	100,000	36,000,000	350	Installation of traffic signal sooner that traffic counts warrant	2,000,000	
FY 95	UPS	Newport News	500,000	10,000,000	775	Additional parking	8,530,000	
FY 95	Pen-Tab Industries	Warren County	200,000	9,750,000	310	Site development	644,500	
FY 95	Ericsson Inc.	Lynchburg	250,000	35,000,000	440	Extension of Harvard Street	300,000	
FY 96	Toray Plastics ³	Warren County	350,000	50,000,000	120	Site development	1,550,000	
FY 95	American Type Culture Collection ⁴	Prince William County	3,000,000	10,500,000	226	Site work; land acquisition; road improvements	11,200,000	
FY 96	Mid Continent Nail Corporation	Radford	60,000	2,500,000	75	Installation of electrical and sprinkler systems	115,000	
FY 96	Target ⁵	Augusta County	1,200,000	75,000,000	400	Site acquisition and development, transportation access	2,088,450	
FY 96	A. O. Smith	Botetourt County	300,000	37,000,000	130	Site preparation	2,485,340	\$13/hr
FY 96	B. I. Chemicals	Petersburg	250,000	19,300,000	45	Site improvements	880,797	\$45,000
FY 96	Intertape Polymer	Pittsylvania County	200,000	20,000,000	66	Site development	378,800	\$10.51/hr
FY 96	BGF Industries	South Hill	225,000	30,000,000	150	Clearing and grading; storm drainage; paving	592,200	\$9.50/hr
FY 93-94	Avis ⁶	Virginia Beach	500,000	15,000,000	460	Site preparation	2,250,000	
FY 96	Morrison Molded Fiber Glass	Washington County	250,000	5,000,000	200	Assist with write-down of property costs; site preparation	700,000	\$20,000
FY 96	Tri-Boro Shelving	Prince Edward County	100,000	3,500,000	50	Site development	224,760	\$19,000
FY 96	Dan River	Danville	250,000	12,000,000	500	Site preparation	650,000	\$24,000
FY 96	Alliant Technologies	Montgomery County	100,000	6,800,000	130	Site preparation	150,000	\$11.46/hr
FY 96	Gateway 2000	Hampton	1,000,000	18,000,000	1,000	Site preparation; assist in land cost reduction	4,500,000	
FY 96	MCI Telecommunications	Newport News	450,000	20,000,000	1,000	Building improvements	550,000	\$7.00/hr
FY 96	Barr Laboratories	Bedford County	127,500	14,000,000	100	Site improvements	127,500	\$10.30/hr
FY 96	Capital One	Henrico County	100,000	77,000,000	940	Site preparation costs	166,000	\$28,000

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FY 96	Scholle Corporation ⁷	Smyth County	\$107,990	\$10,100,000	145	Site development	\$163,500	\$10.50/hr
FY 96	R.R. Donnelley	Roanoke County	460,000	101,000,000	300	On site improvements	2,706,729	\$12.78/hr
FY 96	Kohl's Corporation	Frederick County	275,000	20,000,000	350	Buy-down of land costs	450,000	\$9.50/hr
FY 96	Sherwood Brands, Inc.	Chase City	100,000	7,000,000	100	Buy-down on purchase price of building	125,000	\$8.50/hr
FY 96	Vaughan Furniture Company	Patrick County	350,000	10,940,000	280	Grading; site preparation	400,000	\$15,600
FY 96	RGC Mineral Sands	Sussex County	100,000	9,000,000	69	On-site improvements	421,000	\$30,000
FY 96	Meadville Forging	Buchanan (Town)	175,000	35,000,000	130	Site preparation	400,000	\$13.50/hr
FY 96	Vaughan-Bassatt	Galax	75,000	4,166,700	50	Site development	233,490	\$15,000
FY 97	Von Holtzbrinck	Orange County	350,000	27,000,000	314	Site preparation	587,500	\$15,200
FY 96	Frito-Lay	Lynchburg	1,000,000	80,000,000	400	Site development	5,250,000	\$35,000
FY 97	Family Dollar	Warren County	200,000	40,000,000	400	Site development	1,150,000	\$9.00/hr
FY 96	Reynolds Wheel	Russell County	400,000	27,000,000	125	Grant and forgivable loan to Russell Co. IDA for building dev.	2,936,432	\$28,000
FY 97	Marion Composites	Marion (Smyth Co.)	55,000	2,748,000	37	To Smyth Co. IDA to combine w/an equal amt. and lend to Co.	55,000	\$25,000
FY 97	Gilbert Lumber	Scott County	250,000	10,000,000	80	Site development	250,000	\$10.00/hr
FY 97	Iceland Seafood	Newport News	500,000	19,000,000	350	Grant to Newport News IDA to assist w/ facility location	1,187,776	\$10.00/hr
FY 97	Nippon Wiper Blade	Dinwiddie County	243,000	15,000,000	200	Site acquisition and development	448,000	\$8.00/hr
FY 97	New Millennium Studios	Petersburg	275,000	11,000,000	90	Land acquisition	375,000	\$23,940
FY 97	Hershey Foods	Augusta County	200,000	46,000,000	85	Grant to August Cnty IDA to assist w/location of new product line	200,000	\$27,000
FY 97	A. Wimpfheimer & Bros.	Blackstone (Nottoway Co.)	350,000	2,500,000	200	Grant to town of Blackstone IDA to assist w/ site improvements	525,000	\$7.50/hr
FY 97	Diebold (Danville)	Danville	300,000	8,000,000	300	Site preparation	486,000	\$9.00/hr
FY 97	Diebold (Staunton)	Staunton	100,000	12,000,000	100	Site preparation	621,999	\$9.00/hr
FY 97	Dollar Tree	Chesapeake	200,000	26,000,000	125	Site preparation and road improvements	500,000	\$20,000
FY 97	Boise Cascade	Bristol	350,000	7,000,000	450	Build-out costs for publicly-owned shell building	975,000	\$7.75/hr
FY 97	Modular Wood Systems	Patrick County	37,500	2,700,000	75	Site and building acquisition	37,500	\$9.00/hr
FY 97	Marley Mouldings	Smyth County	100,000	10,000,000	96	Building and site development	100,000	\$10.00/hr
FY 97	Bell Atlantic Plus	Hampton	200,000	25,900,000	700	Leasehold improvements	200,000	\$7.00/hr
FY 97	Maple Leaf Bakery	Roanoke (City)	200,000	32,000,000	200	Site preparation	1,440,367	\$9.50/hr
FY 97	Atlantic Coast Airlines	Loudoun County	175,000	10,000,000	300	Site preparation; aircraft apron	2,000,000	\$34,000
FY 98	Chubb Corporation	Chesapeake	300,000	10,000,000	256	Site acquisition and preparation	372,000	\$29,800
FY 97	Nexus Communications	Dickenson County	350,000	4,340,415	400	Site development and building construction	2,355,415	\$15,500
FY 97	Creative Playthings	Emporia	70,000	3,870,000	97	Site preparation	71,200	\$7.00/hr
FY 98	Gilbert Lumber	Scott County	50,000	5,400,000	25	Site development	50,000	\$10.00/hr
FY 98	Jones Apparel	Town of South Hill	75,000	10,000,000	175	Site improvements	402,200	\$7.00/hr
FY 98	Ontario Store Fixtures	Nottoway County	150,000	5,675,000	250	Grant to Nottoway County IDA to assist w/ building renovations	150,000	\$7.50/hr
FY 98	Kingston-Warren	Wytheville (Wythe Co.)	100,000	4,135,000	38	Site preparation	100,000	\$14.93/hr
FY 98	Magnolia Manufacturing	Carroll County	100,000	17,000,000	40	Site preparation;storm drainage; parking facilities	346,975	\$8.00/hr

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FY 98	Kollmorgen Motion Technologies	Montgomery County	\$100,000	\$3,000,000	60	Site preparation	\$344,500	\$40,000
FY 98	Ericsson	Lynchburg	800,000	25,000,000	150	Grading, paving, drainage, lighting, related site development	300,000	\$12.00/hr
FY 98	Bell Atlantic	Arlington County	300,000	10,000,000	500	Site improvements	1,080,000	\$52,000
FY 98	Chaparral Steel	Dinwiddie County	3,000,000	400,000,000	400	Site development	6,151,925	\$35,000
FY 98	Ferguson Enterprises	Warren County	225,000	22,000,000	125	Site development	591,220	\$8.50/hr
FY 98	Reynolds Wheels	Russell County	750,000	26,000,000	67	Building construction	2,936,432	\$28,000
FY 98	GEICO	Virginia Beach	850,000	13,350,000	800	Site improvements	1,500,000	\$34,638
FY 98	Cresstale Limited	Franklin	200,000	6,000,000	175	Grant to Franklin IDA to assist with financing	229,000	\$9.00/hr
FY 98	Value City Furniture	Caroline	350,000	18,500,000	200	Site development and acquisition	670,000	\$23,500
FY 98	Howmet	Hampton	200,000	30,500,000	196	Grant to IDA to assist with site preparation and related activity	200,000	\$14.42/hr
FY 99	First Data Corporation	Chesapeake	300,000	15,000,000	500	Infrastructure needs	700,000	\$20,000
FY 98	Hollingsworth and Vose	Floyd County	50,000	4,800,000	25	Site preparation; parking	50,000	\$12.00/hr
FY 98	Bassett Furniture	Henry County	200,000	6,800,000	75	Site and building preparation; training	670,376	\$8.00/hr
FY 98	Extraction Technologies	Brunswick County	100,000	8,000,000	61	Build-out of publicly-owned shell building	107,500	\$9.00/hr
FY 98	Motorola	Goochland County	3,250,000					
FY 99	Carmar	Shenandoah County	200,000	35,000,000	150	Development of well for refrigerator units and installation of water ma	1,300,000	\$18,000
FY 99	Coastal Training	Virginia Beach	500,000	14,000,000	366	Site preparation and traffic improvements	500,000	\$27,000
FY 99	Innotech	Roanoke City	2,000,000	75,000,000	600	Site preparation	9,174,611	\$13.50/hr
FY 99	Wheeling-Pittsburgh	Greensville County	100,000	6,700,000	35	Site preparation	165,000	\$30,000
FY 99	Kraft	Frederick County	250,000	14,000,000	250	Grant to IDA to assist with building renovations	250,000	\$8.50/hr
FY 99	Vaughan-Bassett ⁸	Smyth County	75,000	8,100,000	96	Building improvements	175,000	\$7.00/hr
FY 99	LKM Industries	Alleghany County	250,000	7,000,000	125	Site development	730,000	\$35,000
FY 99	Hewlett-Packard	Henrico County	650,000	35,400,000	700	Traffic improvements	650,000	\$38,000
FY 99	Aspen Motion Technologies	Radford	250,000	9,225,000	171	Site improvements	315,000	\$26,000
FY 99	Bristol Compressors	Washington County	500,000	20,000,000	350	Site development	541,700	\$17,000
FY 99	Energ Recovery	Northampton County	170,000	2,500,000	50	Road and utility construction	200,000	\$27,000
FY 00	Towers Perrin	Chesapeake	600,000	32,600,000	1,000	Site acquisition and site preparation	600,000	\$25,000
FY 99	MCI/WorldCom	Loudoun County	2,000,000	45,000,000	7,000	Road construction	3,082,000	\$50,000
FY 99	Koyo Seiko	Botetourt County	600,000	25,000,000	120	Site preparation	3,806,000	\$11.50/hr
FY 99	Volvo	Pulaski County	3,000,000	148,300,000	1,277	Site improvements and grant to IDA to assist with equipment	31,000,000	\$35,090
FY 99	Gateway ⁹	Hampton	1,282,176	26,700,000	1,200	Site acquisition and infrastructure	1,500,000	\$22,580
FY 00	HP Hood	Frederick County	500,000	64,300,000	170	Site acquisition and preparation	500,000	\$11.41/hr
FY 99	McAllister Mills	Grayson County	100,000	4,410,000	30	Completion of publicly-owned building;storm drainage;utilites; parking	260,000	\$9.00/hr
FY 99	Rowe Furniture	Montgomery County	250,000	15,000,000	170	Site improvements	338,000	\$10.00/hr
FY 99	Annin	Halifax County	100,000	2,500,000	160	Site improvements	200,000	\$8.00/hr
FY 99	America Online	Prince William County	500,000	500,000,000	175	Land acquisition; site development; infrastructure improvements	567,000	\$60,000
FY 99	New Dominion Pictures	Suffolk	340,000	5,500,000	130	Site/building acquisition; infrastructure improvements	340,000	\$43,000
FY 99	Springs Industries	Henry County	500,000	10,600,000	211	Site preparation	500,000	\$9.00/hr

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FY 99	Deere & Co.	James City County	\$1,000,000	\$35,000,000	300	Land acquisition; site improvements	\$2,984,000	\$24,750
FY 00	American of Martinsville	Henry County	600,000	5,200,000	200	Grant to IDA to assist with location	666,228	\$13.00/hr
FY 00	Stanley Furniture	Henry County	600,000	15,000,000	300	Grant to IDA to assist with location	848,312	\$10.00/hr
FY 00	Nextel ¹⁰	Hampton	236,000	14,600,000	525	Site acquisition and infrastructure	750,000	\$25,000
FY 99	Sherwood Brands	Charlotte County	150,000	4,000,000	150	Site preparation	155,200	\$14,000
FY 99	E-Toys	Pittsylvania County	200,000	14,000,000	330	Site preparation	200,000	\$20,000
FY 99	Paramont/21st Century Containers	Washington County	200,000	6,000,000	120	Building improvements	200,000	\$9.60/hr
FY 99	Toll Integrated Systems	Emporia	200,000	5,600,000	100	Site and building improvements	215,780	\$8.00/hr
FY 99	Ball Corporation	Bristol	100,000	11,000,000	40	Grant to IDA to assist with equipment relocation/building retrofit	100,000	\$16.00/hr
FY 99	Perdue	Prince George County	300,000	25,000,000	175	Site acquisition and preparation	390,000	\$13.39/hr
FY 99	Tempur-Pedic	Scott County	550,000	14,000,000	265	Site acquisition/improvements/financing assistance	652,000	\$8.50/hr
FY 00	Capital One	Spotsylvania County	100,000	20,000,000	1,200	Site preparation and infrastructure	100,000	\$25,000
FY 00	Intel	Fairfax County	200,000	130,000,000	250	Traffic and site improvements	200,000	\$50,000
FY 00	Morrill Motors	Washington County	65,000	3,500,000	65	Site preparation and building retrofit	65,000	\$6.50/hr
FY 00	Goodyear*	Danville	200,000	90,788,000	50	Site preparation and equipment for industrial training center	535,000	\$48,000
FY 00	Utility Trailer	Washington County	500,000	14,000,000	300	Site preparation	600,000	\$20,800
FY 00	Covad Communications Group	Prince William County	807,000	35,000,000	1,016	Land acquisition; site development; infrastructure improvements	854,630	\$51,000
FY 00	B.I. Chemicals	Petersburg	400,000	52,000,000	104	Site preparation	400,000	\$47,500
FY 00	Nautica Enterprises	Henry County	1,500,000	40,000,000	375	Site preparation	2,386,378	\$8.50/hr
FY 00	Engineered Building Components	Nottoway County	300,000	13,000,000	125	Site development	1,200,000	\$27,500
FY 00	Fisher Scientific International	Frederick County	250,000	30,000,000	50	Site acquisition	250,000	\$20.00/hr
FY 00	SMI Steel	Prince Edward County	350,000	6,500,000	150	Site development	636,220	\$8.50/hr
FY 00	Von Holtzbrinck	Orange County	100,000	10,000,000	50	Site preparation	415,000	\$16,078
FY 00	BWX Technologies	Campbell County	485,000	41,100,000	320	Construction of water line	1,024,000	\$12.85/hr
FY 00	Echostar	Montgomery County	750,000	16,000,000	1,400	Grant to County to assist with location of facility	841,000	\$12.13/hr
FY 00	First Data	Chesapeake	200,000	10,000,000	100	Infrastructure improvements	200,000	\$25,000
FY 00	Raleigh Mine	Tazewell County	350,000	5,000,000	200	Site preparation and improvements	500,000	\$8.50/hr
FY 00	Wal-Mart	James City County	700,000	50,000,000	400	Site acquisition and development; utility extension	751,200	\$9.50/hr
FY 00	Nationwide Homes	Martinsville	150,000	3,300,000	170	Site preparation	225,000	\$9.00/hr
FY 00	Ace Hardware	Prince George County	300,000	35,000,000	300	Infrastructure and road improvements	600,000	\$9.00/hr
FY 00	O'Sullivan Industries	Halifax County	100,000	11,000,000	100	Grant to Halifax Co. IDA to assist with construction of expansion	100,000	\$8.00/hr
FY 01	Dominion Semiconductor (Phases I and II)	Manassas	1,000,000	700,000,000	600	Grant to Manassas IDA to assist with plant modification; workforce training	1,000,000	\$54,000
FY 00	Sykes Enterprises	Wise County	1,000,000	14,250,000	432	Loan provided to the Co. to assist with activities required to locate the facility	1,500,000	\$16,204
FY 01	Jones Apparel Group	Mecklenburg County	53,000	11,000,000	175	Construction of retaining wall	90,920	\$8.50/hr
FY 01	ACT MicroDevices	Montgomery County	500,000	25,000,000	300	Development and build-out of the facility	500,000	\$18,750
FY 01	Altec Industries	Botetourt County	400,000	12,500,000	150	Site preparation	989,000	\$10.00/hr
FY 01	CP Films, Inc.	Henry County	200,000	35,000,000	52	Grant to IDA to assist with location	700,000	\$12.50/hr
FY 01	Evercel	Newport News	500,000	25,000,000	180	Grant to IDA to assist with location	618,000	\$30,533

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FY 01	EMCO	Page County	\$600,000	\$9,800,000	343	Build out of facility	\$731,425	\$9.00/hr
FY 01	Lawson Mardon	Chesterfield County	450,000	45,000,000	150	Land acquisition; site preparation	450,000	\$18.00/hr
FY 01	Cost Plus	Isle of Wight County	300,000	20,900,000	160	Site preparation	1,700,000	\$10.40/hr
FY 01	DaiEi Papers	Chesapeake	200,000	10,500,000	105	Expand and upfit existing building	200,000	\$37,000
FY 01	NTELOS	Portsmouth	400,000	6,200,000	250	Assist with buildout and other building improvements	1,825,470	\$9.25/hr
FY 01	Somic Ishikawa (Brewer Automotive)	Bland County	75,000	5,300,000	25	Buydown land costs for company	245,000	\$28,080
FY 01	TeleCorp PCS	Russell County	450,000	4,600,000	300	Land and building costs	450,763	\$21,070
FY 01	Dendrite International	Chesapeake	500,000	30,000,000	335	Building and site improvements	950,000	\$40,000
FY 01	Capital One	Goochland County	3,000,000	702,210,268	8,250	Site infrastructure costs at West Creek	3,000,000	\$48,435
FY 01	America Online	Prince William County	600,000	641,000,000	1,325	Land acquisition; site development; infrastructure improvements	659,500	\$61,900
FY 01	Sara Lee Activewear	Henry County	1,300,000	25,000,000	303	Site preparation; building construction	1,416,446	\$10.34/hr
FY 01	Ethan Allen	Pulaski County	100,000	12,500,000	69	Grant to IDA to assist with workforce training	100,000	\$24,000
FY 01	Investors Corporation	Martinsville	200,000	12,600,000	380	Site development	392,360	\$9.00/hr
FY 01	White Oak Semiconductor	Henrico County	3,000,000	1,100,000,000	1,400	Site preparation	3,036,662	\$55,000
FY 01	Entrodyne/Heat Transfer Specialties	Buena Vista	100,000	3,500,000	250	Grant to the IDA to assist with relocation	100,000	\$29,203
FY 01	Lutron Electronics	Hanover County	125,000	6,140,000	105	Site and building infrastructure and improvements	125,000	\$26,541
FY 01	Universal Companies	Washington County	100,000	3,000,000	74	Site preparation	267,220	\$9.00/hr
FY 01	ERNI Components	Chesterfield County	500,000	98,400,000	550	Site acquisition and improvements	500,000	\$36,000
FY 01	Ford Motor Company	Norfolk	500,000	375,000,000	200	Site preparation and improvements	1,200,000	\$50,000
FY 01	Carlisle Motion Control Industries	South Hill	300,000	15,000,000	103	Building retrofit	332,000	\$11.69/hr
FY 01	B.I. Chemicals	Petersburg	120,000	0	0	Apprenticeship program; in conjunction with FY 00 expansion	150,000	\$9.50/hr
FY 01	Harris Tarkett (Stuart Flooring)	Campbell County	150,000	3,500,000	100	Site acquisition	120,000	\$47,500
FY 01	Zim-American Israeli Shipping Co.	Norfolk	100,000	6,200,000	235	Grant to the IDA to offset site and building improvements	100,000	\$36,000
FY 01	Bristol Brass	Bristol	175,000	4,500,000	125	Site preparation	179,500	\$25,000
FY 01	Sara Lee Coffee & Tea	Suffolk	200,000	78,000,000	100	Site and infrastructure improvements	500,000	\$46,000
FY 01	Symantec	Newport News	1,200,000	22,000,000	300	Land, site preparation, and grant to IDA to assist with location	1,400,000	\$70,000
FY 01	Wal-Mart	Louisa County	500,000	40,000,000	600	Site acquisition	925,000	\$10/hr
FY 02	Ferguson Enterprises	Newport News	750,000	20,550,000	250	Land acquisition and infrastructure	875,000	\$32,500
FY 02	LaJobi Industries	Nottoway County	75,000	4,000,000	110	Site improvements	75,000	\$10.20/hr
FY 02	Bristol Compressors	Washington County	250,000	45,000,000	209	Site improvements	250,000	\$11/hr
FY 02	Alfa-Laval	Henrico County	200,000	10,000,000	100	Site preparation and improvements; training grant	100,000	\$40,000
FY 02	Advance Auto Parts	Roanoke City	670,000	14,209,000	234	Building improvements	743,000	\$30,769
FY 02	BAE Systems	Fairfax County	50,000	51,633,000	999	Pedestrian sidewalk	50,000	\$80,000
FY 02	Basalt Fibers	South Hill	50,000	8,500,000	55	Site preparation	480,960	\$8/hr
FY 02	Novozymes Biologicals	Roanoke County	100,000	11,900,000	25	Infrastructure development	1,920,574	\$59,000
FY 02	Unique Industries	Pittsylvania County	250,000	6,100,000	420	Grant to Pittsylvania IDA to assist with equipment relocation	261,700	\$17,805
FY 02	Kraft Foods	Frederick County	200,000	29,000,000	75	Grant to Frederick IDA to assist with expansion	200,000	\$13/hr
FY 02	Atlanta Pulp and Paper	Brunswick County	450,000	5,300,000	282	Grant to Brunswick IDA to assist with location	450,000	\$8.50/hr

GOVERNOR'S OPPORTUNITY FUND APPROVALS

Fiscal Year	Company	Locality	Amount Approved	Investment	Jobs Created	Purpose	Local Match	Salary/Wage
FY 02	Magnolia Manufacturing (GEOF) ¹	Carroll County	\$59,947	\$10,000,000	25	Workforce training	\$150,000	\$9.40/hr
FY 02	Unilever Bestfoods	Suffolk	100,000	15,000,000	65	Grant to the Suffolk IDA to assist with expansion	225,000	\$38,000
FY 02	Nautica (\$250,000 GEOF)	Henry County	500,000	5,000,000	150	Grant to the Henry County IDA to assist with expansion	370,441	\$36,449
FY 02	Ross Products (GEOF)	Campbell County	100,000	29,000,000	61	Grant to the Campbell Co. IDA to assist with retraining needs	225,000	\$16.20/hr
FY 02	Rubbermaid	Winchester	250,000	45,000,000	250	Grant to the Winchester IDA to assist with expansion	250,000	\$36,387
FY 02	Cerxon Microtechnologies	Henry County	200,000	6,570,000	250	Grant to the Henry County IDA to assist with expansion	371,087	\$14/hr
FY 02	Barr Laboratories	Bedford County	200,000	7,000,000	75	Site improvements	200,000	\$15.73/hr
FY 02	Power Systems International	Rockbridge County	50,000	2,500,000	64	Grant to the Rockbridge IDA to assist with relocation	50,000	\$14/hr
FY 02	Star Scientific	Mecklenburg County	300,000	49,900,000	315	Building upfit and establishment of new production line	368,500	\$12.50/hr
FY 02	Keystone Dyeing and Finishing	Orange County	150,000	2,500,000	125	Grant to the Orange County IDA to assist with location	150,000	\$13/hr
FY 02	Target	Suffolk	1,000,000	65,000,000	500	Grant to the Suffolk IDA to assist with location	1,500,000	\$13.25/hr
FY 02	Trinity Packaging	Franklin County	450,000	9,100,000	300	Site acquisition and development	1,800,000	\$9/hr
FY 02	Kentucky Derby Hosiery	Carroll County	100,000	10,600,000	72	Grant to the Campbell County IDA to assist with expansion	100,000	\$10.85/hr
FY 02	U.S. Foodservice	Salem	300,000	22,000,000	200	Construction of a new access road to facility	300,000	\$34,000
FY 02	Eli Lilly	Prince William County	2,250,000	426,000,000	705	Grant to the Prince William IDA to assist with location	2,980,000	\$44,400
FY 02	Knauss Foods	Henry County	180,000	5,700,000	105	Site preparation	1,664,342	\$8.38/hr
FY 02	Narroflex	Patrick County	200,000	9,000,000	205	Building improvements	425,000	\$10/hr
FY 02	Essel Propack	Danville	200,000	17,650,000	80	Grant to the Danville IDA to assist with location	442,000	\$12/hr
FY 03	Northeast Cooperative	Warren County	200,000	53,100,000	388	Site acquisition	1,347,000	\$27,587
FY 03	Sherwood Brands	Mecklenburg County	125,000	2,750,000	275	Site preparation and building improvements	181,000	\$8.50/hr
FY 03	Greenridge Environmental	Lunenburg County	200,000	9,500,000	165	Site preparation	200,000	\$37,500
FY 03	Creative Playthings	Emporia	60,000	2,674,000	30	Site preparation and paving	60,000	\$9.50/hr
FY 03	Lohmann Corporation	Orange County	115,000	5,750,000	30	Grant to the Orange County IDA to assist with location	150,000	\$31,200
FY 03	Klockner Pentaplast	Wythe County	250,000	34,000,000	108	Building construction	250,000	\$34,050
FY 03	American Plastics	Greensville County	120,000	5,300,000	135	Building improvements	478,700	\$27,696
FY 03	Activewear	Henry County	200,000	5,000,000	405	Building and utility improvements	200,000	\$24,298
FY 03	Verizon Communications	Wise County	100,000	3,325,000	61	Build-out of existing building	413,680	\$24,590
FY 03	MeriStar	Arlington County	200,000	13,700,000	142	Infrastructure improvements	250,000	\$74,000
FY 03	Home Depot	Frederick County	150,000	25,000,000	125	Site development	150,000	\$21,840
FY 03	Carry-On Trailer	Westmoreland County	100,000	2,500,000	75	Site improvements	130,200	\$23,712
FY 03	Stihl	Virginia Beach	500,000	60,800,000	200	Infrastructure improvements	700,000	\$35,400
FY 03	AFG Industries	Washington County	120,000	31,000,000	70	Grant to Washington County IDA to assist with location	1,598,564	\$41,543
FY 03	Harvest Pharmaceuticals	Grayson County	50,000	3,300,000	30	Building improvements	50,000	\$26,923
FY 03	Integrity Windows	Roanoke County	500,000	32,000,000	350	Site development	1,000,000	\$23,171
FY 03	Money Mailer	Franklin City	225,000	8,500,000	160	Building improvements	710,621	\$28,579
FY 03	Hudd Distribution Services	Chesapeake	75,000	14,000,000	260	Infrastructure improvements	275,000	\$22,115
FY 03	Metalsa	Botetourt County	150,000	25,000,000	70	Site preparation and improvements	502,538	\$34,941
FY 03	Wal-Mart	Rockingham County	1,500,000	55,000,000	1,000	Site acquisition and development	1,710,042	\$25,000

GOVERNOR'S OPPORTUNITY FUND APPROVALS

Fiscal Year	Company	Locality	Amount Approved	Investment	Jobs Created	Purpose	Local Match	Salary/Wage
FY 03	Amerigroup	Virginia Beach	\$1,450,000	\$56,000,000	858	Infrastructure improvements	\$2,000,000	\$26,614
FY 03	Intertape Polymer	Pittsylvania County	100,000	5,000,000	50	Site preparation	153,250	\$23,920
FY 03	Carbone Kirkwood	Prince Edward County	167,500	2,710,000	65	Grant to Prince Edward IDA to assist with expansion	178,849	\$23,982
FY 03	Ford Motor Company	Frederick County	75,000	13,300,000	95	Site development	75,000	\$52,400
FY 03	B.I. Chemicals	Petersburg	1,750,000	260,000,000	165	Construction costs for on-site training facility	5,129,500	\$56,000
FY 03	Lineal Technologies/MW Manufacturers	Franklin County	150,000	4,700,000	60	Site development	350,000	\$22,360
FY 03	Framatome	Lynchburg/Campbell Co.	300,000	32,000,000	300	Site improvements	420,000	\$60,247
FY 03	Care Rehab	Charlotte County	100,000	3,060,000	50	Site preparation and build-out of shell building	100,000	\$41,766
FY 03	General Dynamics Armament	Smyth County	300,000	6,500,000	120	Grant to Smyth County IDA to assist with expansion	300,000	\$28,000
FY 04	Siemens VDO Automotive	Newport News	500,000	47,250,000	107	Grant to Newport News IDA to assist with expansion	611,675	\$32,000
FY 04	Schrader Bridgeport	Altavista (Campbell Co.)	75,000	5,100,000	50	Site improvements	218,500	\$29,000
FY 04	Sunshine Mills	Halifax County	60,000	2,500,000	40	Site improvements	85,000	\$25,000
FY 04	R.R. Donnelley and Sons	Lynchburg	50,000	5,000,000	50	Site improvements	31,200	\$50,000
FY 04	Barber & Ross	Frederick County	125,000	11,500,000	100	Site development	150,000	\$31,200
FY 04	Lockheed Martin	Suffolk	50,000	30,000,000	50	Grant to the Suffolk IDA to assist with location	388,000	\$81,500
FY 04	ABB Transformers	Bland County	100,000	3,000,000	75	Grant to Bland IDA to assist with expansion	100,000	\$21,507
FY 04	Cardinal Glass	Vinton (Roanoke Co.)	300,000	23,900,000	200	Site development	1,814,000	\$26,000
FY 04	Wytheville Technologies	Wythe County	150,000	31,000,000	102	Land acquisition	680,000	\$27,498
FY 04	MZM	Martinsville	250,000	4,400,000	150	Write-down costs of shell building	461,838	\$49,700
FY 04	Globaltex	Henry County	150,000	5,246,200	154	Grant to the Henry County IDA to assist with location	224,521	\$22,880
FY 04	Essel Propack	Danville	75,000	10,000,000	50	Build-out of existing building	100,000	\$27,040
FY 04	AES	Arlington County	207,500	5,000,000	115	Build-out of existing building	207,500	\$103,000
FY 04	CMA CGM	Norfolk	200,000	11,511,000	116	Grant to Norfolk EDA to assist with bldg/site improvements	400,000	\$52,000
FY 04	Kollmorgen	Radford	75,000	2,851,000	71	Leasehold improvements	200,000	\$45,986
FY 04	Celanese Acetate	Giles County	150,000	10,000,000	55	Site development	150,000	\$75,000
FY 04	Consolidated Glass & Mirror	Galax	75,000	2,501,000	54	Building improvements	75,000	\$20,342
FY 04	Telvista	Danville	200,000	5,000,000	400	Site and building improvements and preparation	400,000	\$17,701
FY 04	Wachovia Securities	Richmond/Henrico Co.	1,000,000	8,268,000	1,200	Building improvements	1,000,000	\$55,713
FY 04	M&H Plastics	Frederick County	100,000	12,000,000	57	Building improvements	100,000	\$34,736
FY 04	Luna nanoMaterials	Danville	250,000	6,409,000	54	Build-out of facility	250,000	\$39,000
FY 04	MasterBrand Cabinets	Henry County	1,500,000	20,800,000	745	Building acquisition costs/site and building improvements	4,141,250	\$25,844
FY 04	Utility Trailer	Smyth County	200,000	11,500,000	100	Grant to the Smyth County IDA to offset project costs	200,000	\$26,416
FY 04	Aerojet	Orange County	150,000	6,989,000	149	Site development	150,000	\$56,348
FY 04	Blue Ridge Wood Products	Tazewell County	150,000	3,640,000	160	Building improvements	150,000	\$20,509
FY 04	Cost Plus	Isle of Wight County	225,000	27,200,000	190	Site preparation	510,000	\$22,672
FY 04	StarTek	Lynchburg	150,000	5,500,000	542	Grant to the Lynchburg IDA to assist with bldg. improvements	540,000	\$17,473
FY 04	Windsor Mill	Surry County	100,000	6,000,000	70	Site improvements	725,000	\$49,494
FY 04	Maersk/APM Terminals	Portsmouth	500,000	450,000,000	210	Site preparation	715,000	\$70,000

GOVERNOR'S OPPORTUNITY FUND APPROVALS

Fiscal Year	Company	Locality	Amount Approved	Investment	Jobs Created	Purpose	Local Match	Salary/Wage
FY 04	Philip Morris	Richmond/Henrico Co.	\$3,000,000	\$300,000,000	450	Site and infrastructure improvements	\$3,000,000	\$133,333
FY 04	Wal-Mart	James City County	100,000	28,500,000	125	Land acquisition; site improvements; utility extensions	547,355	\$23,569
FY 04	RJJ Tire	Shenandoah County	50,000	3,100,000	28	Building improvements	113,000	\$26,000
FY 04	Mediatech	Prince William Co.	400,000	10,400,000	100	Grant to the Prince William IDA to assist with location	423,250	\$44,982
FY 05	Trader Electronic Media	Norfolk	1,000,000	51,000,000	600	Site acquisition and build-out costs	7,568,662	\$40,000
FY 05	Merillat	Culpeper County	150,000	13,425,000	140	Site preparation	270,000	\$28,988
FY 05	Universal Food and Beverage	Grayson County	150,000	6,900,000	151	Building improvements/upfits	150,000	\$20,931
FY 05	IBM	Fairfax County	600,000	10,000,000	1,250	Infrastructure improvements and training	600,000	\$95,000
TOTAL APPROVED =			\$125,200,804					
TOTAL INVESTMENT =			\$12,048,868,778					
TOTAL JOBS CREATED =			89,775					
¹ Approved for \$5,000,000 to be paid at \$1,000,000 per year for five years.								
² Approved for \$3,000,000 to be paid at \$1,000,000 per year for three years.								
³ Approved for \$350,000 to be paid at \$100,000 in FY '96 and \$250,000 in FY '97.								
⁴ Approved for \$3,000,000 to be paid at \$811,000 in FY '95, \$1,000,000 in FY '96, and \$1,189,000 in FY '97.								
⁵ Approved for \$1,200,000 to be paid at \$400,000 in FY '96, \$400,000 in FY '97, and \$400,000 in FY '98.								
⁶ Grant previously for Gould's Pumps in 1993 is being substituted for Avis.								
⁷ Original grant was for \$125,000; portion (\$17,010) was returned due to company not meeting employment threshold.								

GOVERNOR'S OPPORTUNITY FUND APPROVALS

<u>Fiscal Year</u>	<u>Company</u>	<u>Locality</u>	<u>Amount Approved</u>	<u>Investment</u>	<u>Jobs Created</u>	<u>Purpose</u>	<u>Local Match</u>	<u>Salary/Wage</u>
	⁸ Original grant was for \$150,000; half was returned due to company not meeting thresholds.							
	⁹ Original grant was for \$1,500,000; \$217,824 returned to date due to company not meeting thresholds.							
	¹⁰ Original grant was for \$500,000; portion (\$264,000) was returned due to company not meeting job and investment thresholds.							
	¹¹ Original grant was for \$150,000; portion (\$90,053) was returned due to company not meeting job and investment thresholds.							
	^a Hanover Direct had several facilities in the Roanoke area; this facility closed in 1997; the others remain open.							
	^b Closed in Fall 1997; taken over by Wausau Homes with higher pay rates.							
	^c Closed in October 1998.							
	^d This entity went out of business; the entity and equipment were leased to a second party which employed 70. The second entity is now being acquired by a third company that already has two operations in Smyth County. Upon completion of negotiations, employment will exceed 200.							
	*Because the wage of the new jobs is double the prevailing wage, these jobs are doubled when determining the GOF grant.							