## **General Dynamics Corporation**

General Dynamics, headquartered in Falls Church, Virginia, employs approximately 70,000 people worldwide and anticipates 2004 revenue of \$19 billion.

The company is a market leader in mission-critical information systems and technologies; land and expeditionary combat systems, armaments and munitions; shipbuilding and marine systems; and business aviation.

## **General Dynamics Corporation**

General Dynamics has four main business segments:

- Aerospace
- Combat Systems
- Information Systems & Technology
- Marine Systems

### **General Dynamics Corporation**

### Did you know?

General Dynamics units employ more than 6,100 people throughout the Commonwealth of Virginia.



### **GDATP**

**General Dynamics** Armament and Technical Products (GDATP), an operating unit of the **General Dynamics Corporation** Combat Systems business unit, is a proven systems integrator of defense products for all branches of the U.S. Department of Defense (DoD) and the Ministries of Defense of over 30 allied nations.



### **GDATP**

GDATP, headquartered in Charlotte, North Carolina, provides a broad range of system solutions for military and commercial applications. It designs, develops, and produces high-performance armament systems; a full range of advanced composite-based products; biological and chemical detection systems; tactical deception equipment; and mobile shelters.

The business employs approximately 2,900 people, and has **operations** in Burlington, VT; Saco, MN; Crystal City, VA; Marion, VA; Lincoln, NE; Camden, AR; Stone County, MS; and DeLand, FL.

Based in **Marion, Virginia**, this GDATP center of excellence produces composite structures, mobile shelter systems, high-performance radomes, and the company's Resin Transfer Molding (RTM) products.





### Used in a Wide Variety of Applications

General Dynamics Armament and Technical Products (GDATP) produces lightweight composite structural components for a wide variety of applications. GDATP aircraft composite products include radomes, control surfaces, fairings and panels. Primary manufacturing methods include filament winding, layering, Resin Transfer Molding (RTM), and vacuum assisted RTM.

### **Army Standard Family Shelters**

The Army Standard Family (ASF) of shelters produced by General Dynamics Armament and Technical Products (GDATP) is deployed worldwide in systems such as command centers, kitchens, maintenance shops, medical facilities, and a wide range of other applications. ASF shelters can be fitted with Chemical, Biological (CB) kits to allow for repeated wash-down decontamination.

### Standardized Integrated Command Post System

The Standard Integrated Command Post System (SICPS) produced by General Dynamics Armament and Technical Products (GDATP) provides the backbone of the on-the-move C4I for the U.S. Army Battle Command System with easy access, efficient working environment, and protection from outside contaminants, including chemical and biological agents. The enclosure is mounted on the back of the High Mobility Multipurpose Wheeled Vehicle.

#### Forward, Aft, Doppler and Wing Radome Structures

General Dynamics Armament and Technical Products (GDATP) produces a broad array of radomes, including forward, aft, Doppler and wing radomes for missiles and other specialized applications, as well as tactical, strategic, cargo, and commercial aircraft such as the C-130 and the Joint Strike Fighter. Our radomes are manufactured using a variety of innovative processes and technologies.

Current employment level:

- 678 hourly employees
- 305 salaried employees

Total of 983, with projections of being over 1,000 by year's end.

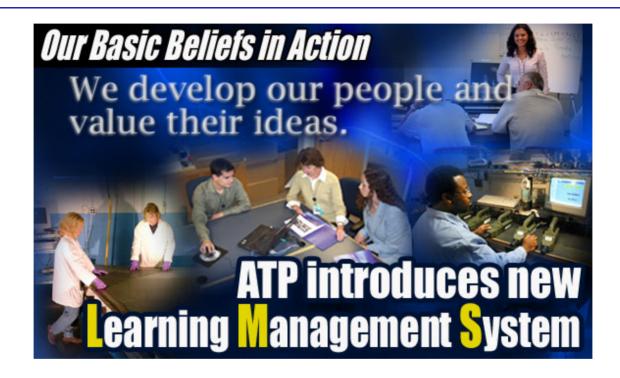
### Total Annual Payroll of approx. \$46.5 million

Hiring Activity since General Dynamics acquisition (06/2002):

- 335 new hourly employees, 77 terminations
- 105 new salaried employees, 37 terminations

\* (note that terminations include both voluntary and involuntary terminations, as well as retirements)

### **GDATP** – Learning Management System (LMS)



This is a new system coming on-line that ensures our employees are equipped with workforce development tools that streamline knowledge management, enhance productivity, and allow us to deliver against our business goals.

### **GDATP** – Learning Management System (LMS)

LMS is a tool to launch, track, manage and report on webbased and instructor-led training.

Managers will have the ability to assign learning plans for direct reports, track training progress and monitor compliance.

Learners will be able to register themselves in internal classes, access hundreds of e-Learning classes, track training and review training history.

### **GDATP** – Tuition Reimbursement program

Available to all full-time employees.

Currently only used by 21 employees, 11 of which are hourly employees and the remaining 10 being salaried employees.

# **Challenges facing GDATP – Marion Ops.**

- Finding qualified employees with the skill sets to meet our employment needs (we currently have 40 salaried and 16 hourly positions that are vacant and approved to be filled)
- Increasing utilization of the Tuition Reimbursement program (i.e. overcoming apprehension of continuing education)
- Building partnerships with regional educational institutions that will develop potential employees and provide necessary skills for job types that exist