



Virginia Information Technologies Agency

Supply Chain Management Selected Project Update

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Director, Supply Chain Management

Integrated Government Advisory Committee
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expect the best



Secure data destruction and surplus agreement

- Data destruction policy created an opportunity to leverage supplier community for solution.
- VITA, partnering with DGS, issued a solicitation to wipe, donate, recycle, and surplus IT equipment.
- DynTek was awarded the contract in October 2004.
- Contract allows for secure destruction of data.
 - Recycle – unit is destroyed.
 - Donation – upon request, qualified recipients receive units in good working order.
 - Resale – items sold to the highest bidder nationwide – Commonwealth receives 70% of revenue.



Secure data destruction and surplus contract

- Web-based system open to any public body of the Commonwealth to surplus PC and communication technology.
- Complete tracking of each unit from registration through final destination:
 - Manages multiple locations.
 - Provides model to estimate disposals costs.
 - Online destruction certifications.
 - Only way to utilize contract is through web based process.
- Since January 2005, the contract has been used by:

Richard Bland	Forensic Science	VA Housing Dev.
Juvenile Justice	Corrections	DEQ and DSS
- Units processed – 11,000
- Recycle - 78.5%, Resale - 21%, Donation - < .5%
- Total cost to use contract \$310,000
- Resale revenue returned to the Commonwealth - \$35,000



Secure data destruction and surplus agreement

- Provide a managed solution not just wiping and disposal services.
- Protects Commonwealth and citizen data from inadvertent disclosure.
- Dyntek assumes liability from registration to disposal.
- Supports Commonwealth's goal to minimize the ecological impact and legal exposure of "e-waste".
- On-line cradle to grave surplus tracking system.
- Successful use of supplier capabilities.

Web site:

www.covsdds.com

links:www.vita.virginia.gov[Master Contract](#)[Administrative
Procedures Manual](#)[VITA Contract
Information](#)[Request an SDDS
Account](#)[Forgot your password?](#)

Username:

Password:

**VITA Contract Administrator**
Doug Crenshawdoug.crenshaw@vita.virginia.gov**Tel:** (804) 371-5993
Fax: (804) 371-5969**Contract:**

VA-040917-DYNT

Issuing Authority:Virginia Information Technologies
Agency (VITA)**Overview**

Welcome to the DynTek Secure Data Destruction and Surplus (SDDS) home page. This site allows qualified organizations to surplus and sanitize technology related equipment as specified in the Commonwealth of Virginia SDDS Contract, VA-040917-DYNT. To begin the process of using this system, you must be qualified by the Virginia Department of General Services.

Any questions regarding the use of this system should be forwarded to the [DynTek COV Program manager](#).

**COV Program Manager:**

Andrew Miller

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Requires Adobe Reader





Supplier Managed Staff Augmentation Solicitation

- Enterprise solution for IT staff augmentation.
- VITA has issued a solicitation for a managed solution for the hiring, managing, and terminating of IT staff augmentation resources.
- Use an automated solution to manage a resource pool of qualified providers of IT contractors.
- An integrated end-to-end, web-based solution that assists agencies to control, track, and optimize the spend on IT staffing services.



How do we envision SMSA will work?

- Seeking one solution to serve the enterprise.
- Hiring managers choose personnel from resource pool.
- SMSA Supplier assumes the time-consuming chore of searching for appropriate talent.
- Rates will be defined and standardized by skill set.
- Providing on-line time reporting and spend/performance reporting.



SMSA Benefits sought

- Quick, easy posting of work requests.
- High demand skill sets, standardized job descriptions, and defined market rates.
- Access to comprehensive subcontractor base.
- Shorten lead time to obtain resources.
- Improved ease of processes through features such as:
 - Online interview scheduling.
 - Prescreening candidates with background and security checks.
 - Timesheet and expense approval management.
 - Expenditure tracking against project and or budget.
- Increased frequency of opportunity to bid for all vendors, including SWAM.
- Allow for Supplier performance and management lead by VITA.



What is next?

- Proposals received.
- Forming a Business Rules working group to assist with implementation
- Evaluation and negotiations over next several months.
- Target implementation later in the year.