

Infrastructure Investment Tracking Mechanisms in Utility Rates: Accuracy, Equity, and Efficiency

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Natural Gas: Clean, Abundant, Efficient, Domestic





American Gas Association

- National, nonprofit trade association serving 202 investor-owned and municipal natural gas utilities
- Provides a broad range of services for members and their customers, including compilation of national statistics and energy data
- Does not represent the interests of natural gas producers or interstate natural gas pipelines



Traditional Rate Design

- 19th century rate design
- Based on forecast costs rather than actual
- Based on forecast volumes each volumetric unit of natural gas is assigned a pro-rata share of distribution costs
- Forecast errors are assumed
- Implies inequity either customer or company loses
- Implies inefficiency only remedy is frequent rate case



Innovative Rate Design: Non-volumetric Rates and Cost Trackers

Non-volumetric – distribution revenues are assigned per customer or on some other basis that is not tied to volumes of energy consumed

- 45 million residential customers in 36 states currently served under non-volumetric rates such as revenue decoupling
- Stimulus and cap and trade may require

Tracked costs – rate is based on actual costs rather than estimated and forecast costs

• 62 million residential customers have cost trackers (non-PGA) as part of their rates

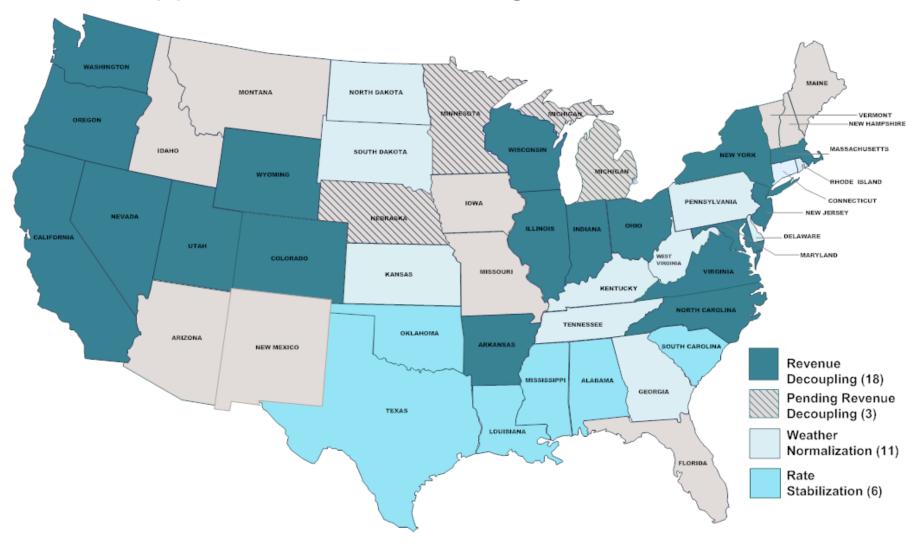
Only 4 states without either a cost tracker or a non-volumetric rate (AZ, FL, MT, NM)

What Are Tracking Mechanisms and Why Are They Used?

- Trackers are automatic adjustments to rates
- Trackers are approved in rate cases for specific future events, durations, and amounts
- The mechanisms track revenues or they track costs
- Trackers allow utilities to recover (or rebate) between rate cases the adjustments prospectively approved in the rate case
- Trackers have been in use since WWI



States With Revenue Trackers 35 Approved and 3 Pending as of October 2009





Revenue Tracker Summary

Revenue Decoupling

18 states, 35 companies, 22 million residential customers

Rate Stabilization Tariffs

• 6 states, 13 companies, 6 million customers

Weather Normalization (Partial Decoupling)

26 states and Canada, 49 companies, 16 million US residential customers

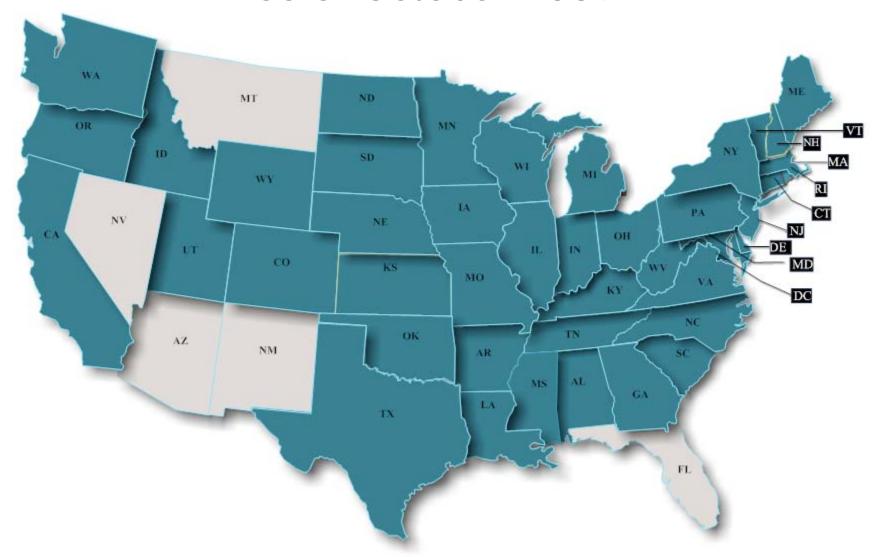
All Revenue Trackers

78 companies, 35 states and Canada, 37 million US residential customers

* Of 65 Million (2007) US Residential Customers



States With Cost Trackers Other than PGAs as of October 2009





Cost Tracker Summary

Gas Cost Tracker (PGA)

All states

Lost and Unaccounted For Tracker (LUAF)

40 States

Bad Debt Cost Tracker

 20 states plus DC and Canada, 45 companies, 17 million US customers; pending 8 companies, 9 million customers

Infrastructure Investment Cost Tracker

• 13 states, 28 utilities, plus all in Texas, 16 million customers; pending 6 companies, 4 million customers

Pension, Energy Efficiency, Pipeline Integrity Management, Inflation, Storage Cost Trackers

Growing numbers



Infrastructure Investment Tracking Mechanism Rationale

- States encouraging utilities to maximize safety and reliability investments
- Federal Pipeline Safety Act of 2002 requires increased maintenance and safety investments
- Rate Lag Traditional rates do not recover costs until after investment made, sometimes several years
- Expenditures will not generate new sources of revenue

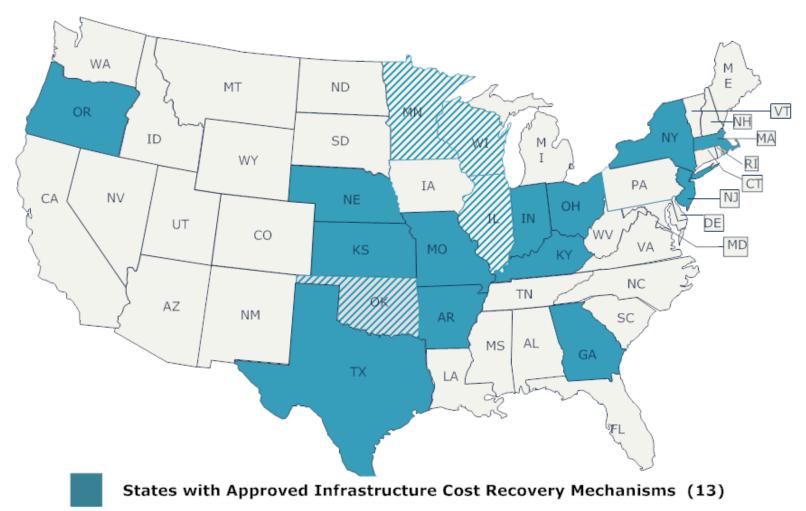


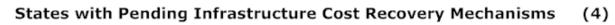
Advantages of Infrastructure Investment Trackers

- Investments to ensure system safety and upgrade delivery reliability are made on a timely basis
- Expensive rate cases, whose costs are recovered from customers, are avoided
- Investments for replacement infrastructure do not lead to new sources of revenue that could otherwise help recover the costs
- Timely cost recovery for utilities and cost payment for customers
 - Cost incurrence over several years and small adjustments to rates avoids customer rate shock
 - Timely cost recovery leads to utility financial stability and reduced capital costs



States With Infrastructure Cost Recovery Mechanisms As Of November 2009







Infrastructure Cost Recovery Mechanisms as of November 2009

APPROVED - 13 States

- 1. AR CenterPoint Energy
- 2. GA Atlanta Gas Light
- 3. IN Vectren North Indiana Gas
- 4. IN Vectren South SIGECO
- 5. KS Atmos Energy
- 6. KS Black Hills
- 7. KS Kansas Gas Service
- 8. KY Columbia Gas
- 9. KY Duke Energy
- 10. MA Bay State Gas
- 11. MO Atmos Energy
- 12. MO Laclede Gas
- 13. MO Missouri Gas Energy
- 14. NE Black Hills
- 15. NJ Elizabethtown Gas
- 16. NJ NJ Natural
- 17. NJ Public Service Electric and Gas
- 18. NJ South Jersey Gas
- 19. NY Corning Natural Gas
- 20. NY National Grid
- 21. OH Duke Energy
- 22. OH NiSource Columbia of Ohio
- 23. OH Vectren Ohio

APPROVED

- 24. OR NW Natural
- 25. TX Atmos Energy
- 26. TX CenterPoint Energh
- 27. TX Texas Gas Service
- 28. TX All Natural Gas Utilities

16 Million Residential Customers

* Of 65 Million Customers in U.S. *

PENDING - 4 Additional States

- 1. IL Integrys Peoples Gas Light & Coke
- 2. IL Nicor
- 3. KY Atmos Energy
- 4. MN Minnesota Energy
- 5. NE Source Gas
- 6. OK Oklahoma Natural
- 7. WI Madison Gas and Electric

4 Million Residential Customers



National Grid NY Accelerated Main Replacement Program

- 5 year plan from 2008 to 2012
- Risk-based methodology identifies leak-prone pipes
- 150 miles cumulative to be replaced, 50 more than historic avg.
- Metric waived if pipe replacement due to city/state construction



Duke Energy Ohio Accelerated Main Replacement Tracker

- Mechanism for all sales and transportation customers since 2000
- Customers assessed monthly charge in addition to usual customer charge
- Mechanism updated annually to reflect net plant additions



Kansas Gas Service - Senate Bill 414: Gas Safety and Reliability Policy Act of 2006

- Surcharge mechanism for all Kansas natural gas utilities
- Utilities may surcharge between 0.5% and 10% of revenues to recover new infrastructure replacement costs
- Rates adjusted annually



Summary of Tracking Mechanisms in Natural Gas Rate Design

- Trackers are used for events and costs over which the utility has little or no control: weather, cost of gas, infrastructure replacement, etc.
- Trackers are not used for events and costs over which the utility has control; O&M, labor, etc.
- Trackers are more accurate than forecasts
- Trackers are equitable: authorized and allowed costs are recovered as incurred and rebates provide rate relief in real time
- Trackers lead to the efficient use of commission and utility resources while still providing a mechanism for oversight and review of costs, revenues, and rates
- Only 4 states without a non-PGA tracker: AZ, FL, MT, NM



